



PMG Charitable Trust

FY23 Performance Report

31 March 2023



pmg
Charitable
Trust

BUILDING BETTER FINANCIAL FUTURES

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Our work

This year we piloted an online financial literacy tool with over 500 Year 9, 10 and 11 school students with encouraging results. The Trust created the tool in partnership with our partner Life Education Trust New Zealand (LETNZ) off the back of Social Return on Investment research we had conducted in early 2022.

The aim of the tool (PMG Flip or smart\$online) is to take the learnings of LETNZ's SMART\$ financial literacy programme back into the classroom to increase its impact and provide an online tool which could be used by wider youth organisations.

The tool includes four modules: Savings, Deferred Payment, Debt and KiwiSaver. Each module has a 2.5-minute video with actors role-playing certain scenarios and pitfalls of each topic. The videos are followed by a quiz with five to eight questions to reinforce learning.



You can see the tool in action here:
flip.pmgcharitabletrust.org.nz/tool
(password: pmgflip)



After completing the four online financial literacy modules:

86% +

of students knew the difference between good and bad debt.

69%

of students knew what compound interest was, and the benefits.

70%

of students said they would join KiwiSaver.

83%

said they would like to learn more about KWS, savings and or money matters.

With these results we launched the tool which is now being shared and used by the following schools and organisations:

If you know a young teen, school, youth or community group you think would benefit from using the tool, please get in touch with the PMG Charitable Trust via invested@pmgcharitabletrust.org.nz or contact us on 07 578 3494.

- LETNZ schools undertaking the in-person SMART\$ programme.
- 200 Graeme Dingle Foundation Career Navigator participants.
- Te Kura – a state-funded distance education provider.
- YMCA – for possible inclusion in its Ready2Work and Skills for You programmes.
- Scouts Aotearoa.
- Girl Guiding NZ.
- Challenge 150 – a youth-based organisation in Wellington.
- My Mahi – a school-based learning platform.



Charity Partners



Victoria Student Fund
Charitable Trust



FY23 IMPACTS

15,000

Year 10 students through Partner's Financial SMART\$ Literacy programme.

SMART\$



Measured the performance of the programmes, and their Social Return on Investment (SROI).



Delivered financial literacy workshops to 150 Graeme Dingle Foundation's Career Navigation Programme



Joined industry partnerships

CFFC's National Strategy for Financial Capability Partnership, and Education Partnership and Innovation Trust, CSP.

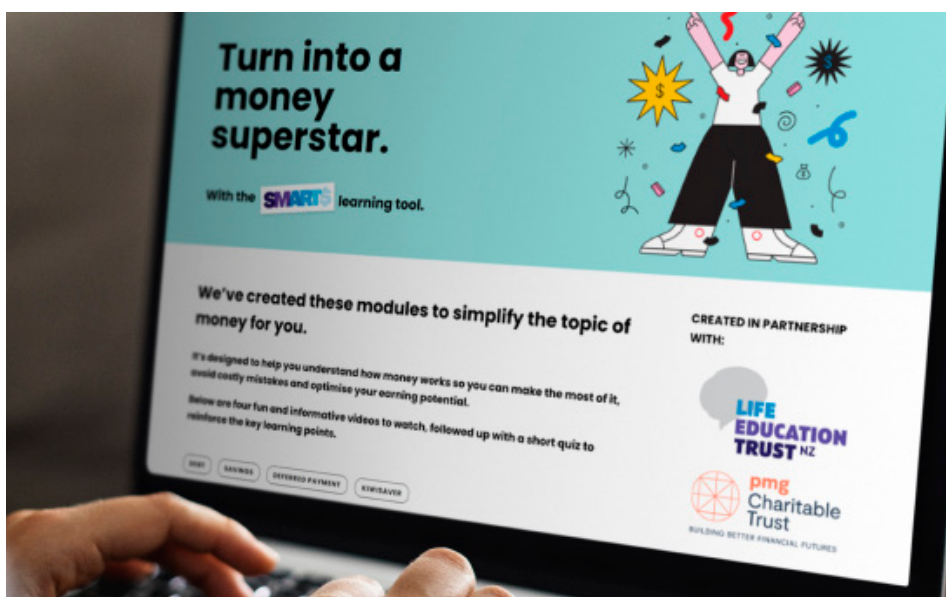
\$81,638

Donations received in FY23



500 Year 10 students piloted PMG Flip

Results showed high engagement, understanding and teacher support.





PMG Charitable Trust

Registration Number: CC58801

PMG Charitable Trust is incorporated under the Charitable Trusts Acts 1957 and is a registered charity under the Charities Act 2005.

Level 1 143 Durham Street, Tauranga 3110
PO Box 2034, Tauranga 3144

Phone: 00 64 7 578 3494

Email: invested@pmgcharitabletrust.org.nz

Facebook page: www.facebook.com/PMGFunds/

Main Sources of the Entity's Cash and Resources

Funding from individual donors, corporate partners and payroll giving. Relies on the goodwill and support of generous volunteers and supporters, corporate partners, foundations and trusts.

Main Methods Used by Entity to Raise Funds

Events, donations, grant applications and employee and business support.

Entity's Reliance on Volunteers and Donated Goods and Services

PMG Property Funds Management Limited provides management and administrative support.

Entity Structure

The PMG Charitable Trust is located at the PMG Funds Tauranga office.

Our Trust has seven Trustees who are responsible for all decisions for the Trust.

PMG Property Funds Management Limited provides management and administrative support to the Trust but does not control or direct the Trust's operations.



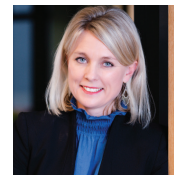
Liz Gibbs
Independent Trustee
and Chair



Scott McKenzie
Trustee



Matt McHardy
Trustee



Bridget Lem
GM and Trustee



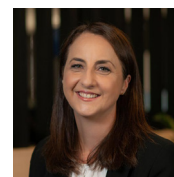
Jamie Reid
Trustee



Cecilia Burgess
Trustee



Nigel Lowe
Trustee



Helena van den Berg
Secretary

About the PMG Charitable Trust



Our purpose:

To help young New Zealanders build better financial futures through the provision of education, collaboration, and connection with PMG and our stakeholders.



We do this through

- Supporting and enhancing existing financial literacy programmes, for students and young people aged 15 to 25 years, delivered by our charity partners.
- Designing and delivering financial literacy workshops and online tools into youth programmes which currently do not have a financial literacy component.
- Collaborating with other financial literacy providers, government and funding organisations and groups to collectively support youth financial literacy on a national basis.

We focus on three key stages of a young person's life or situation



School students

13 to 15-year-old school students, prior to being legally able to leave school.



School leavers

15 to 24 years of age.



Young people

who have not had the opportunity to receive basic financial education and/or, are disengaged or at risk of being disengaged (not in education, training or employment).

pmg Charitable Trust

Statement of Service Performance

For the year ended 31 March 2023

Statement of Service Performance**Description of the Entity's Outcomes**

Better financial futures through improved financial literacy for young New Zealanders.

Enhancing the financial understanding of young people in three key life stages:

1. 14 – 15 year old school students – before they are legally able to leave school.
2. School Leavers – 15 – 24 years.
3. Young people who have not had the opportunity to receive basic financial education and/or are disengaged or at risk of being disengaged.

Description and Quantification (to the extent practicable) of the Entity's Outputs	Actual This Year	Actual Last Year
	\$	\$
Funding and supporting financial literacy programmes. (Life Education Trust- charity).	25,000	25,000

Financial statements should be read in conjunction with the notes to the performance report.

pmg Charitable Trust

Statement of Financial Performance

For the year ended 31 March 2023

Statement of Financial Performance

Revenue	Note	Actual This Year	Actual Last Year
		\$	\$
Donations, fundraising and other similar revenue	1	88,769	299,394
Interest, dividends and other investment revenue	1	8,509	3,639
Total Revenue		97,278	303,033
Expenses			
Expenses relating to public fundraising	2	12,826	8,681
Volunteer and employee related costs	2	500	5,750
Costs/fees related to providing goods or services	2	26,630	1,648
Grants and donations made	2	25,000	53,750
Other expenses	2	307	3,513
Unrealised loss on impairment of investment	2	12,990	-
Total Expenses		78,253	73,342
Surplus/(Deficit) for the Year		19,025	229,691

This performance report has been approved by the Trustees, for and on behalf of the PMG Charitable Trust

Date _____

Date _____

Signature _____

Signature _____

Name _____

Name _____

Position _____

Position _____

Financial statements should be read in conjunction with the notes to the performance report.

pmg Charitable Trust
Statement of Financial Position
As at end 31 March, 2023

Statement of Financial Position

Assets	Note	Actual This Year	Actual Last Year
		\$	\$
Current Assets			
Bank accounts and cash	3	88,659	83,642
Total Current Assets		88,659	83,642
Non-Current Assets			
Investments [PMG Gen Fund: 132,121 units]	3	160,058	146,049
Other non-current assets		–	–
Total Non-Current Assets		160,058	146,049
Total Assets		248,717	229,691

Financial statements should be read in conjunction with the notes to the performance report.

pmg Charitable Trust

Statement of Financial Position (cont'd)

As at 31 March 2023

Statement of Financial Position (cont'd)

Liabilities	Note	Actual This Year	Actual Last Year
		\$	\$
Total Assets less Total Liabilities (Net Assets)		248,717	229,691
Accumulated Funds			
Capital contributed by owners or members		-	-
Accumulated surpluses or (deficits)		248,716	229,691
Reserves		-	-
Total Accumulated Funds		248,716	229,691

Financial statements should be read in conjunction with the notes to the performance report.

pmg Charitable Trust
Statement of Cash Flows
For the year ended 31 March 2023

Statement of Cash Flows

Cash Flows from Operating Activities	Actual This Year	Actual Last Year
	\$	\$
Cash was received from:		
Donations, fundraising and other similar receipts	45,165	153,344
Receipts from providing goods or services	965	-
Interest, dividends and other investment receipts	8,509	3,639
Net GST	-	-
Cash was applied to:		
Payments to suppliers and employees	24,622	19,591
Donations or grants paid	25,000	53,750
Net Cash Flows from Operating Activities	5,017	83,642

Financial statements should be read in conjunction with the notes to the performance report.

pmg Charitable Trust

Statement of Cash Flows (cont'd)

For the year ended 31 March 2023

Statement of Cash Flows (cont'd)

Cash Flows from Investing and Financing Activities	Actual This Year	Actual Last Year
	\$	\$
Net Cash Flows from Investing or Financing Activities	-	-
Net Increase/(Decrease) in Cash	5,017	83,642
Opening Cash	83,642	-
Closing Cash	88, 659	-
This is represented by:		
Bank Accounts and Cash	88,659	83,642

Financial statements should be read in conjunction with the notes to the performance report.

pmg Charitable Trust

Statement of Accounting Policies
For the year ended 31 March 2023

Statement of Accounting Policies

Basis of Preparation

PMG Charitable Trust has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting – Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses of equal to or less than \$2,000,000. All transactions in the Performance Report are reported using the accrual basis of accounting. The Performance Report is prepared under the assumption that the entity will continue to operate in the foreseeable future.

Goods and Services Tax (GST)

For the Year ended 31 March 2023, the PMG Charitable Trust is not registered for GST. Therefore, amounts recorded in the Performance Report are inclusive of GST (if any). From 1 April 2023 the PMG Charitable Trust is registered for GST.

Income Tax

PMG Charitable Trust is wholly exempt from New Zealand income tax having fully complied with all statutory conditions for these exemptions.

Bank Accounts and Cash

Bank accounts and cash in the Statement of Cash Flows comprise cash balances and bank balances (including short term deposits) with original maturities of 90 days or less.

Recognition of Revenue

Revenue is recognised to the extent it is probable that the economic benefit will flow to the Trust and revenue can be reliably measured. Revenue is measured at the fair value of the consideration received. The following specific recognition criteria must be met before revenue is recognised.

Donations and Grant Revenue

Recognition of any donations received and grant revenue has been applied as per the XRB's Reporting Framework (PBE SFR-A (NFP)).

Donations are recognised as revenue upon receipt.

Any donations that have been received for a particular purpose and have a use or return it condition have been recorded as a liability if the conditions have not yet been met. If any donations have been received that are for a specific purpose but do not have a use it or return it clause, these will be recorded as revenue.

Any Grant funds received for a particular purpose and have a use it or return it condition have been recorded as a liability if the conditions have not yet been met. For any other grant funds received, these have been recorded as revenue at the time they have been received.

Significant donations of any assets have been recorded as revenue where valuations are possible.

Investments in Financial Assets

Investments in Financial assets are recorded at cost. Where these have been donated, they are recorded at the fair value at the time of receipt. Investments are assessed for impairment at period end and any impairment is recognised as an unrealised loss. Impairment may be reversed in a future period if the carrying value increases.

Changes in Accounting Policies

There have been no changes in accounting policies during the financial year. (last year – n/a)

pmg Charitable Trust

Notes to the Performance Report

For the year ended 31 March 2023

Note 1: Analysis of Revenue

Revenue Item	Analysis	This Year	Last Year
		\$	\$
Fundraising revenue	Ticket sales	965	-
	Total	965	-
Donations and other similar revenue	Generation Fund [155,396 units]	26,999	146,049
	Donations	40,165	128,344
	Donations (specific purpose)	20,640	25,000
	Total	87,804	299,393
Interest, dividends and other investment revenue	Dividends	8,509	3,639
	Total	8,509	3,639

pmg Charitable Trust

Notes to the Performance Report

For the year ended 31 March 2023

Note 2: Analysis of Expenses

Expense item: Expenses related to public fundraising

Analysis	This Year	Last Year
	\$	\$
Marketing	3,258	5,469
Events & catering	7,885	1,305
Travel & accommodation	1,683	1,906
Total	12,826	8,680

Expense item: Volunteer, Trustee fees and employee related costs

Analysis	This Year	Last Year
	\$	\$
Trustee	-	5,750
Management fee	500	-
Total	500	5,750

Expense item: Costs related to providing goods or services

Accounting & audit, Admin and Bank

Analysis	This Year	Last Year
	\$	\$
Accounting & Audit	4,344	69
Admin	22,282	1,549
Bank	4	30
Total	26,630	1,648

pmg Charitable Trust

Notes to the Performance Report

For the year ended 31 March 2023

Note 2: Analysis of Expenses**Expense item: Grants and donations made (specific and no fixed purpose)**

Analysis	This Year	Last Year
	\$	\$
Donations	25,000	25,000
Total	25,000	25,000

Expense item: Other expenses

Analysis	This Year	Last Year
	\$	\$
Legal	51	3,513
Misc	256	-
Total	307	3,513

Expense item: Other expenses

Analysis	This Year	Last Year
	\$	\$
Unrealised loss on impairment of investment	12,990	-
Total	12,990	-

pmg Charitable Trust

Notes to the Performance Report
For the year ended 31 March 2023

Note 3: Analysis of Assets and Liabilities

Asset Item: Bank accounts and cash

Analysis	This Year	Last Year
	\$	\$
Bank	38,659	83,642
Term Deposit	50,000	-
Total	88,659	83,642

Asset item: Investments

PMG Generation Fund [155,396 units]

Analysis	This Year	Last Year
	\$	\$
91,377 units @ \$1.09	99,601	99,601
40,744 units @ \$1.14	46,448	46,448
23,275 units @ \$1.16	26,999	-
Unrealised loss on impairment of investment	-12,990	-
Total	160,058	146,049

pmg Charitable Trust

Notes to the Performance Report
For the year ended 31 March 2023

Note 4: Accumulated Funds**This Year**

Description	Capital contributed by owners or members	Accumulated Surpluses or Deficits	Reserves	Total
	\$	\$	\$	\$
Opening Balance	-	229,691	-	229,691
Capital contributed by owners or members	-	-	-	-
Capital returned to owners or members	-	-	-	-
Surplus/(Deficit)	-	19,025	-	19,025
Distributions paid to owners or members	-	-	-	-
Transfer to Reserves	-	-	-	-
Transfer from Reserves	-	-	-	-
Closing balance	-	248,716	-	248,716

Last year

Description	Capital contributed by owners or members	Accumulated Surpluses or Deficits	Reserves	Total
	\$	\$	\$	\$
Opening Balance	-	-	-	-
Capital contributed by owners or members	-	-	-	-
Capital returned to owners or members	-	-	-	-
Surplus/(Deficit)	-	229,691	-	229,691
Distributions paid to owners or members	-	-	-	-
Transfer to Reserves	-	-	-	-
Transfer from Reserves	-	-	-	-
Closing balance	-	229,691	-	229,691

pmg Charitable Trust

Notes to the Performance Report:
For the year ended 31 March 2023

Note 5: Commitments and Contingencies

Commitment	Explanation and Timing	At balance date This Year	At balance date Last Year
		\$	\$
Commitments to provide loans or grants	Commitment to Life Education Trust NZ	25,000	-

Contingent Liabilities and Commitments

There are no contingent liabilities or guarantees as at 31 March 2023 date (Last Year – nil).
Commitments as at 31 March 2023 \$25,000 as above (Last Year – nil).

pmg Charitable Trust

Notes to the Performance Report:
For the year ended 31 March 2023

Notes 6: Other

Significant Grants and Donations with Conditions which have not been Recorded as a Liability

Description	Original Amt	Not Fulfilled Amt	Purpose and Nature of the Condition(s)
	\$	\$	
Apello (July 2022)	11,500	-	To be used to develop a tool for transferring PMG Funds to the Charitable Trust

Goods or Services Provided to the Entity in Kind

Description	Amount
	\$
Audit Services	4,140

Notes 7: Related Party Transactions

Description of Related Party Relationship	Description of the Transaction (whether in cash or amount in kind)	This Year: Value of Transactions	Last Year: Value of Transactions
		\$	\$
PMG Property Funds Management Limited	Management and administrative support	-	-
S & E McKenzie (Scott is Trustee)	Cash donation	5,000	20,000
PMG Property Funds Management	Units in Generation Fund	26,999	146,049
PMG Property Funds Management	Cash donation	-	28,500
Daniel Lem (Bridget Lem is Trustee)	Cash donation	-	10,000
Jamie Reid (Jamie is Trustee)	Cash donation	-	2,000
Matt McHardy (Matt is Trustee)	Cash donation	25	5,000
Nigel Lowe (Nigel is Trustee)	Cash donation	75	5,000
Bridget Lem (Bridget is Trustee)	Management fee (expense)	-500	-

pmg Charitable Trust

Notes to the Performance Report
For the year ended 31 March 2023

Notes 8: Events After the Balance Date**This Year**

Nature of Event	Estimate of Financial Effect	Effect, if any on the entity's ability to continue operating
	\$	
Purchase of PMG Generation Fund Units on 13 April 2023 – 7,766 units @ \$1.03	7,999	-
Commencing 1 April 2023 registered for good and services tax (GST)	-	-

Note 9: Ability to Continue Operating

The nature of the organisation is that it is reliant on the continued support of its fundraising strategies and funding partners. The Leadership Team is confident of receiving this ongoing support and accordingly has adopted the going concern assumption in the preparation of these financial statements.

Note 10: Additional Information

PMG Property Funds Management Limited provides management and administrative support to the Trust but does not control or direct the trust's operations.

Admin expense of \$21,821.25 was payment to Apello services for the implementation of IT functionality to allow investors to redirect their distribution to the Charitable Trust from specific PMG PIE funds. Apello sponsored this payment to the amount of \$11,500 therefore the net amount was paid.

INDEPENDENT AUDITOR'S REPORT

To the Trustees of PMG Charitable Trust

Report on the Audit of the Performance Report

Opinion

We have audited the performance report of PMG Charitable Trust ('the Trust') on pages 8 to 24, which comprises the statement of financial position as at 31 March 2023, and the entity information, the statement of service performance, statement of financial performance and statement of cash flows for the year then ended, and the statement of accounting policies and other explanatory information.

In our opinion, the reported outcomes and outputs, and quantification of the outputs to the extent practicable, in the statement of service performance are suitable, and the accompanying performance report presents fairly, in all material respects, the entity information and the service performance for the year ended 31 March 2023, the financial position of the Trust as at 31 March 2023, and its financial performance and its cash flows for the year then ended in accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-for-Profit) ('PBE SFR-A (NFP)').

Our report is made solely to the Trustees of the Trust. Our audit work has been undertaken so that we might state to the Trustees of the Trust those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Trustees of the Trust as a body, for our audit work, for our report or for the opinions we have formed.

Basis for Opinion

We conducted our audit of the statement of financial position, statement of financial performance, statement of cash flows, statement of accounting policies and notes to the performance report in accordance with International Standards on Auditing (New Zealand) ('ISAs (NZ)'), and the audit of the entity information and statement of service performance in accordance with the International Standard on Assurance Engagements (New Zealand) ISAE (NZ) 3000 (Revised). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Performance Report* section of our report. We are independent of the Trust in accordance with Professional and Ethical Standard 1 *International Code of Ethics for Assurance Practitioners (including International Independence Standards) (New Zealand)* issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* ('IESBA Code'), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, PMG Charitable Trust.

Other Information

The Trustees are responsible for the other information. The other information comprises the information included in the Trust's annual report for the year ended 31 March 2023 (but does not include the performance report and our auditor's report thereon).

Our opinion on the performance report does not cover the other information and we do not express any form of audit opinion or assurance conclusion thereon.

In connection with our audit of the performance report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the performance report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Trustees for the Performance Report

The Trustees are responsible for:

- Identifying outcomes and outputs, and quantifying the outputs to the extent practicable, that are relevant, reliable, comparable and understandable, to report in the statement of service performance;
- The preparation and fair presentation of the performance report on behalf of the Trust, which comprises the statement of financial position as at 31 March 2023, and the entity information, the statement of service performance, statement of financial performance and statement of cash flows for the year then ended, and the statement of accounting policies and other explanatory information, in accordance with PBE SFR-A (NFP), and
- Such internal control as the Trustees determine is necessary to enable the preparation of the performance report that is free from material misstatement, whether due to fraud or error.

In preparing the performance report, the Trustees are responsible on behalf of the Trust for assessing the Trust's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Trustees either intend to liquidate the Trust or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Performance Report

Our objectives are to obtain reasonable assurance about whether the performance report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in

accordance with ISAs (NZ) and ISAE (NZ) 3000 (Revised) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this performance report.

As part of an audit in accordance with ISAs (NZ) and ISAE (NZ) 3000 (Revised), we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the performance report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Trust's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of the use of the going concern basis of accounting by the Trustees and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Trust's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the performance report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Trust to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the performance report, including the disclosures, and whether the performance report represents fairly the underlying transactions and events in a manner that achieves fair presentation.
- Perform procedures to obtain evidence about and evaluate whether the reported outcomes and outputs, and quantification of the outputs to the extent practicable, are relevant, reliable, comparable and understandable.

We communicate with the Trustees regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



BAKER TILLY STAPLES RODWAY AUDIT LIMITED

Tauranga, New Zealand

29 September 2023

